



WHAT TO LOOK FOR

WHEN CHOOSING A CONTRACTOR TO INSTALL YOUR NEW HOME STANDBY GENERATOR

01 How long has the installing contractor been in business?

The more experience, the better. An investment of this size should not be left to someone who has just entered the business. Over 10 years in business is a good place to start... 20 or more is better.



02 How many home standby generator installs has the installing contractor performed?

If the contractor has installed a minimum of 100 standby generators, you can be assured he or she has seen just about everything and has ample experience to do your job right.

03 Is the installing contractor a authorized warranty provider for the generator they suggest installing?

Considering this unit will last many, many years, there will likely come a time when something might go wrong. You want to be sure the contractor installing your generator is your main "point of contact" for any future issues and that they are authorized to perform repairs.



04 Is the installing contractor an authorized service provider for the generator they suggested installing, and do they offer service plans?

A large investment like a standby generator requires annual servicing, both for general reliability and to maintain your warranty.

05 Does the installing contractor have a referral list that you can call?

The contractor should be able to provide you with referrals... period. Today's technologically advanced world makes these referrals easier to generate than ever before, so there might be something wrong if the contractor isn't able to provide a minimum of 5.

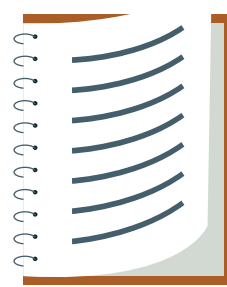


06 Does the installing contractor have workers compensation insurance and general liability insurance with at least 2 million dollars in total coverage?

Without this insurance, the homeowner is liable if a worker gets hurt on his or her property or if there is any property damage because of a mistake. Have peace of mind by working with a contractor who is fully protected.

07 Is the installing contractor offering you more than 1 brand?

Every home and every client has different needs. Offering multiple brands gives you more options. If only one brand is offered, who's best interest is the installing contractor looking out for?



08 What is the overall pricing the installing contractor is offering you?

While pricing can vary, you should always make sure you are being treated fairly. It is best to take a look at the initial cost of the install as well as the overall cost of owning the machine for many many years to come.

09 Is the installing contractor sensitive and responsive?

Does he or she pick up your call and respond to your emails? Do you feel your questions are being answered thoroughly and adequately? Do you get the feeling that the installing contractor genuinely cares about you and your family?



10 Does the installing contractor offer flexible payment options?

Not everyone has the money lying around for a standby generator... But most people should have one. Does your contractor make it easy for you to own a standby generator by offering payment options that spread out the cost of ownership? This can ease the burden of such a sizeable investment and allow you to begin enjoying peace of mind now.

